# **Automotive Suppliers**







- Recent Successes in Lewisburg:
- Multimatic, headquartered in Toronto, Canada, announced its site selection of Lewisburg for a 181 job, \$20 million, automotive supplier facility which will manufacture instrument panel structures, rocker braces, and upper and lower tie bar supports.
- Meiwa Industry, headquartered in Atsugi, Japan, announced its site selection of Lewisburg for a 98 job, \$6.1 million, automotive components supplier facility.
- Calsonic Kansei of North American produces Interior and Exterior Automotive Parts in Lewisburg employing 1,100 people in our city
- Nichirin manufactures brakes, A/C and Steering Hoses in Lewisburg employing 250
- Our 10-county labor shed features more workers in the following automotive related sectors than the average US labor shed:
- o 517% more Forging Machine Setters, Operators, and Tenders (Metal and Plastic) than the US Average
- 229% more Metal Workers and Plastic Workers (Other) than the US Average
- 87% more Maintenance Workers (Machinery) than the US Average
- o 65% more Assemblers and Fabricators (Other), Including Team Assemblers, than the US Average
- 56% more Textile Cutting Machine Setters, Operators, and Tenders than the US Average
- 56% more Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders than the US Average
- 46% more Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic than the US Average
- o 37% more Material Moving Workers (Other) than the US Average
- o 37% more Coil Winders, Tapers, and Finishers than the US Average
- 36% more Tool and Die Makers than the US Average
- 35% more Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic than the US Average
- o 35% more Transportation, Storage, and Distribution Managers than the US Average
- o 29% more Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders than the US Average
- 24% more Engineers (Other) than the US Average
- Over the past 8 years employees in the following automotive supplier sectors have grown in our 10-county labor shed:
- 122% growth in Rolling Machine Operators
- 91% growth in Foundry Mold and Coremakers

- 79% growth in Electrical, Electronic, Electromechanical Assemblers
- o 75% growth in Chemical Equipment Operators and Tenders
- 71% growth in Production Workers (Other)
- 61% growth in Computer Numerically Controlled Machine Tool Programmers
- o 59% growth in Extruding/Forming/Pressing/Compacting Machine Operators
- o 57% growth in Laborers, Freight/Stock/Material Movers (Hand)
- 52% growth in Transportation, Storage, and Distribution Managers
- o 52% growth in Industrial Production Managers
- o 51% growth in Tool and Die Makers
- o 47% growth in Industrial Machinery Mechanics
- 45% growth in Layout Workers (Metal and Plastic)
- o 44% growth in Tire Builders
- o 43% growth in Maintenance Workers, Machinery
- 43% growth in Cutting, Punching, Press Machine Operators
- 41% growth in Forging Machine Operators
- 39% growth in Plating and Coating Machine Operators
- o 38% growth in Packaging/Filling Machine Operators/Tenders
- o 38% growth in Welders, Cutters, Solderers, and Brazers
- 33% growth in Grinding and Polishing Workers (Hand)
- 32% growth in Cleaners of Vehicles and Equipment
- o 31% growth in Extruding/Forming Machine Operators (Synthetic/Glass Fibers)

# Proximity to OEMs

15 automotive plants are located within 300 miles of Lewisburg

- Within 50 miles:
- o 22 miles General Motors Spring Hill, Tennessee
- o 40 miles Nissan Smyrna, Tennessee
- Within 100 miles:
- o 88 miles Volkswagen- Chattanooga, Tennessee
- Within 200 miles:
- 106 miles General Motors Bowling Green, Kentucky
- 139 miles Toyota Blue Springs, Mississippi
- 133 miles Honda Lincoln, Alabama
- o 159 miles Mercedes Benz Vance, Alabama
- o 200 miles: Kia West Point, Georgia
- Within 300 miles:
- 202 miles Ford Louisville, Kentucky
- o 206 miles: Toyota Princeton, Indiana
- o 215 miles Hyundai Montgomery, Alabama
- o 227 miles Toyota Georgetown, Kentucky
- o 270 miles Nissan Canton, Mississippi
- 277 miles: BMW Spartanburg, South Carolina
- o 278 miles: Honda Greensburg, Indiana

### **Interstate Access**

Lewisburg located on Interstate 65 and have 4 times more General Freight Trucking companies than the US average.

## Education



# Free Community or Technical College Training for all Tennesseans - Tennessee Promise

- The Tennessee Promise provides free tuition through Columbia State Community College for either a degree or certificate program for graduating high schoolers.
- Columbia State features degree and certificate programs in Advanced Integrated Industrial Technology. Click here to view the curriculum for the degree program:

### Universities







Lewisburg is positioned in close proximity to several world renowned universities which offer programs relevant to the automotive supplier sector:

- Vanderbilt University (located 49 miles from Lewisburg) is one of the nation's most respected private research universities.
- o The Academic Ranking of World Universities ranks Vanderbilt as the 49th best university in the entire world.
- Vanderbilt features Mechanical Engineering, Electrical Engineering, General Engineering, and Materials Science all of which support the automotive suppliers sector.
- Middle Tennessee State University (located 35 miles from Lewisburg) with over 22,000 students features Mechatronics Engineering, Electrical Engineering, and Engineering Technology programs.
- The University of Tennessee is part of the Automotive Research Alliance between these 7 universities: Auburn, Clemson, Mississippi State, Alabama at Tuscaloosa, Alabama at Birmingham, Kentucky, and Tennessee

#### K-12 Public Schools

- The Marshall County School System serves approximately 5,400 enrolled students from K-12 per year.
- Our system ranks in the top 75% of all school districts in Tennessee by www.schooldigger.com.
- In 2018 Tennessee students had the highest ACT participation and composite score ever, with the growth projected to continue and raise the average by a full point in 2020.
- The Marshall School District is growing much faster than state average:
- o 15% faster growth in Chemistry
- o 11% faster growth in Biology I
- o 7% faster growth in Algebra II
- o 3% faster growth in English II
- o 2% faster growth in Geometry
- o 1.5% faster growth in US History

### Air Access

The Nashville International Airport (BNA), located 49 miles from Lewisburg, is one of the top 50 airports in

North America. Served by 13 carriers with more than 460 average daily arriving and departing flights with non-stop service to 65 airports it is the 33rd busiest airport in the U.S. The following carriers serve the airport:

- Air Canada
- American Airlines
- Delta Air Lines
- Frontier Airlines
- Southwest Airlines
- United Airlines
- Vacation Express
- Alaska Airlines
- Boutique Air
- Contour Airlines
- JetBlue
- WestJet
- British Airways
- Allegiant
- Sun Country Airlines









# Southwest's











# jetBlue









### Taxes/Business Climate

- There are no personal income taxes on wages and salaries in Tennessee.
- The state Corporate Income Tax rate in Tennessee is 6.5%.
- According to *The Tax Foundation*, Tennessee has the lowest state debt per capita in the country, meaning we will have sustainable, low taxes for the foreseeable future.
- In 2015, Tennessee was named the "Fourth Best State in the Country for Business" by *Chief Executive* magazine.

## Available Buildings and Sites

• Click here to view the Available Buildings & Sites:

### **Incentives**

- Click here to view Lewisburg's incentives programs:
- Click here to view the State of Tennessee's incentives programs:
- Click here to view incentives from TVA:

# Automotive Companies in our Laborshed

- 306 Engineering Services
- 235 General Automotive Repair
- 141 Industrial Machinery and Equipment Merchant Wholesalers
- 116 Automotive Body, Paint, and Interior Repair and Maintenance
- 86 Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
- 76 Motor Vehicle Supplies and New Parts Merchant Wholesalers
- 70 Industrial Supplies Merchant Wholesalers
- 49 Machine Shops
- 25 Automobile and Other Motor Vehicle Merchant Wholesalers
- 25 All Other Automotive Repair and Maintenance
- 20 Sheet Metal Work Manufacturing
- 16 Other Motor Vehicle Parts Manufacturing
- 15 Other Automotive Mechanical and Electrical Repair and Maintenance
- 14 Tire and Tube Merchant Wholesalers
- 10 Plate Work Manufacturing
- 10 Fabricated Structural Metal Manufacturing
- 8 Other Fabricated Wire Product Manufacturing
- 6 Motor Vehicle Seating and Interior Trim Manufacturing
- 5 Motor Vehicle Gasoline Engine and Engine Parts Manufacturing
- 4 Motor Vehicle Steering and Suspension Components (except Spring) Manufacturing
- 3 Motor Vehicle Electrical and Electronic Equipment Manufacturing
- 3 Nonferrous Metal Die-Casting Foundries
- 3 Motor Vehicle Body Manufacturing
- 3 Automobile Manufacturing
- 3 Iron and Steel Forging
- 2 Current-Carrying Wiring Device Manufacturing
- 2 All Other Miscellaneous Electrical Equipment and Component Manufacturing
- 2 Motor Vehicle Metal Stamping
- 1 Iron Foundries
- 1 Aluminum Foundries (except Die-Casting)
- 1 Motor Vehicle Brake System Manufacturing

# Automotive Companies vs US Average

- 696% more Motor Vehicle Steering and Suspension Components (except Spring) Manufacturing
- 536% more Automobile Manufacturing
- 460% more Nonferrous Metal Die-Casting Foundries
- 354% more Motor Vehicle Seating and Interior Trim Manufacturing
- 317% more Motor Vehicle Brake System Manufacturing
- 285% more Other Motor Vehicle Parts Manufacturing

- 89% more Other Fabricated Wire Product Manufacturing
- 56% more Sheet Metal Work Manufacturing
- 50% more Motor Vehicle Gasoline Engine and Engine Parts Manufacturing
- 40% more Automobile and Other Motor Vehicle Merchant Wholesalers
- 33% more Motor Vehicle Supplies and New Parts Merchant Wholesalers
- 25% more Motor Vehicle Metal Stamping
- 14% more Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
- 10% more All Other Automotive Repair and Maintenance
- 7% more Iron Foundries

### Skilled Labor in our Laborshed

- 16,006 Laborers and Freight, Stock, and Material Movers, Hand
- 13,020 Heavy and Tractor-Trailer Truck Drivers
- 12,288 General and Operations Managers
- 11,246 Stock Clerks and Order Fillers
- 11,021 Assemblers and Fabricators, All Other, Including Team Assemblers
- 10511 First-Line Supervisors of Office and Administrative Support Workers
- 7729 Maintenance and Repair Workers, General
- 4943 Packers and Packagers, Hand
- 4906 Business Operations Specialists, All Other
- 4004 Automotive Service Technicians and Mechanics
- 3898 Helpers- Production Workers
- 3847 Shipping, Receiving, and Traffic Clerks
- 3519 Human Resources Specialists
- 3396 Computer Systems Analysts
- 3379 First-Line Supervisors of Production and Operating Workers
- 3120 Industrial Truck and Tractor Operators
- 2798 Inspectors, Testers, Sorters, Samplers, and Weighers
- 2751 First-Line Supervisors of Mechanics, Installers, and Repairers
- 2660 First-line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors
- 2403 Administrative Services Managers
- 2114 Computer and Information Systems Managers
- 2108 Software Developers, Systems Software
- 2026 Packaging and Filling Machine Operators and Tenders
- 1962 Buyers and Purchasing Agents
- 1651 Production Workers, All Other
- 1562 Industrial Machinery Mechanics
- 1512 Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers
- 1482 Cleaners of Vehicles and Equipment
- 1479 Bus and Truck Mechanics and Diesel Engine Specialists
- 1412 Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic
- 1317 Human Resources Managers
- 1282 Welders, Cutters, Solderers, and Brazers
- 1107 Industrial Engineers
- 998 Logisticians

- 993 Machinists
- 978 Engineers, All Other
- 954 Industrial Production Managers
- 941 Architectural and Engineering Managers
- 909 Transportation, Storage, and Distribution Managers
- 846 Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic
- 828 Maintenance Workers, Machinery
- 736 Helpers--Installation, Maintenance, and Repair Workers
- 698 Automotive Body and Related Repairers
- 691 Mechanical Engineers
- 649 Sheet Metal Workers
- 637 Sewing Machine Operators
- 617 Electrical Engineers
- 606 Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders
- 595 Forging Machine Setters, Operators, and Tenders, Metal and Plastic
- 551 Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic
- 512 Tool and Die Makers
- 484 Weighers, Measurers, Checkers, and Samplers, Recordkeeping
- 448 Machine Feeders and Offbearers
- 406 Structural Metal Fabricators and Fitters
- 391 Metal Workers and Plastic Workers, All Other
- 325 Mixing and Blending Machine Setters, Operators, and Tenders
- 315 Engineering Technicians, Except Drafters, All Other
- 303 Procurement Clerks
- 301 Mechanical Drafters
- 299 Electrical and Electronics Repairers, Commercial and Industrial Equipment
- 283 Computer-Controlled Machine Tool Operators, Metal and Plastic
- 279 Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic
- 254 Cutting and Slicing Machine Setters, Operators, and Tenders
- 251 Industrial Engineering Technicians
- 250 Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders
- 244 Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic
- 223 Material Moving Workers, All Other
- 222 Coating, Painting, and Spraying Machine Setters, Operators, and Tenders
- 209 Engine and Other Machine Assemblers
- 195 Commercial and Industrial Designers
- 180 Molders, Shapers, and Casters, Except Metal and Plastic
- 175 Chemical Equipment Operators and Tenders
- 166 Crane and Tower Operators
- 151 Rolling Machine Setters, Operators, and Tenders, Metal and Plastic
- 147 Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic
- 144 Painters, Transportation Equipment
- 143 Automotive Glass Installers and Repairers
- 132 Mechanical Engineering Technicians
- 130 Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders
- 113 Textile Cutting Machine Setters, Operators, and Tenders
- 109 Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic
- 109 Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders
- 95 Coil Winders, Tapers, and Finishers

- 89 Materials Engineers
- 86 Millwrights
- 82 Painting, Coating, and Decorating Workers
- 81 Grinding and Polishing Workers, Hand
- 77 Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers
- 75 Electro-Mechanical Technicians
- 66 Drafters, All Other
- 66 Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic
- 65 Foundry Mold and Coremakers
- 63 Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic
- 63 Electrical and Electronics Installers and Repairers, Transportation Equipment
- 54 Adhesive Bonding Machine Operators and Tenders
- 54 Fiberglass Laminators and Fabricators
- 40 Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders
- 29 Layout Workers, Metal and Plastic
- 28 Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic
- 25 Tool Grinders, Filers, and Sharpeners
- 23 Materials Scientists
- 23 Tire Builders
- 13 Pourers and Casters, Metal

## Skilled Labor Vs US Average

- 517% more Forging Machine Setters, Operators, and Tenders, Metal and Plastic
- 229% more Metal Workers and Plastic Workers, All Other
- 91% more Helpers- Production Workers
- 87% more Maintenance Workers, Machinery
- 65% more Administrative Services Managers
- 65% more Assemblers and Fabricators, All Other, Including Team Assemblers
- 56% more Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders
- 56% more Textile Cutting Machine Setters, Operators, and Tenders
- 48% more Human Resources Managers
- 46% more Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic
- 38% more First-Line Supervisors of Office and Administrative Support Workers
- 37% more Coil Winders, Tapers, and Finishers
- 37% more Material Moving Workers, All Other
- 36% more Tool and Die Makers
- 36% more Packers and Packagers, Hand
- 35% more Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic
- 35% more Transportation, Storage, and Distribution Managers
- 29% more First-line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors
- 29% more Heavy and Tractor-Trailer Truck Drivers
- 29% more Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders
- 25% more Weighers, Measurers, Checkers, and Samplers, Recordkeeping
- 24% more Engineers, All Other
- 23% more Helpers--Installation, Maintenance, and Repair Workers

- 19% more Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders
- 19% more Automotive Glass Installers and Repairers
- 16% more Production Workers, All Other
- 16% more Machine Feeders and Offbearers
- 15% more Rolling Machine Setters, Operators, and Tenders, Metal and Plastic
- 14% more Laborers and Freight, Stock, and Material Movers, Hand
- 14% more Human Resources Specialists
- 13% more Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers
- 13% more Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic
- 11% more Shipping, Receiving, and Traffic Clerks
- 11% more First-Line Supervisors of Mechanics, Installers, and Repairers
- 10% more Computer Systems Analysts
- 9% more Computer and Information Systems Managers
- 7% more Engine and Other Machine Assemblers
- 7% more First-Line Supervisors of Production and Operating Workers
- 7% more Stock Clerks and Order Fillers
- 7% more General and Operations Managers
- 6% more Industrial Truck and Tractor Operators
- 5% more Industrial Production Managers
- 3% more Logisticians
- 2% more Software Developers, Systems Software
- 2% more Automotive Service Technicians and Mechanics
- 1% more Architectural and Engineering Managers
- 1% more Bus and Truck Mechanics and Diesel Engine Specialists
- 1% more Electro-Mechanical Technicians

# **Growth Occupations**

- 122% more Rolling Machine Operators
- 91% more Foundry Mold and Coremakers
- 79% more Molding, Coremaking, Casting Machine Operators
- 75% more Chemical Equipment Operators and Tenders
- 71% more Production Workers, All Other
- 61% more Computer Num. Controlled Machine Tool Programmers
- 60% more Human Resources Specialists
- 59% more Extruding/Forming/Pressing/Compacting Machine Operators
- 57% more Laborers, Freight/Stock/Material Movers (Hand)
- 52% more Transportation, Storage, and Distribution Managers
- 52% more Crane and Tower Operators
- 51% more Tool and Die Makers
- 47% more Electrical Engineers
- 45% more Welding, Soldering, and Brazing Machine Operators
- 44% more Tire Builders
- 43% more Maintenance Workers, Machinery
- 43% more Helpers- Production Workers
- 41% more Forging Machine Operators

- 39% more Plating and Coating Machine Operators
- 38% more Packaging/Filling Machine Operators/Tenders
- 38% more Welders, Cutters, Solderers, and Brazers
- 33% more Computer Systems Analysts
- 32% more Commercial and Industrial Designers
- 31% more Extruding/Forming Machine Operators, Synthetic/Glass Fibers
- 29% more Architectural and Engineering Managers
- 27% more First-Line Supervisors of Production and Operating Workers
- 26% more Engineering Technicians (Other) Except Drafters
- 25% more Structural Metal Fabricators and Fitters
- 23% more Maintenance and Repair Workers, General
- 23% more Millwrights
- 22% more Supervisors of Transport/Material Moving Workers
- 21% more Packers and Packagers, Hand
- 19% more Heavy and Tractor-Trailer Truck Drivers
- 18% more Stock Clerks and Order Fillers
- 17% more Painters, Transportation Equipment
- 16% more Computer-Controlled Machine Tool Operators
- 14% more Buyers and Purchasing Agents
- 13% more Cleaning/Washing/Metal Pickling Equipment Operators
- 11% more Automotive Body and Related Repairers
- 10% more Fiberglass Laminators and Fabricators
- 8% more Machinists
- 7% more Helpers- Installation, Maintenance, Repair Workers
- 5% more Electrical Installers/Repairers, Transport Equipment
- 3% more Furnace, Kiln, Oven, Drier, Kettle Operators
- 3% more Shipping, Receiving, and Traffic Clerks